NEXUS NETWORK

Vendor Compensation White Paper

The 5% fee that applies to every closed sale, on both services and materials, and where that money actually goes.

What You Actually Earn, and How

As a Vendor — whether you're a service provider (title, insurance) or a materials supplier (flooring, paint, lumber, and similar) — you set your own prices, and every closed sale through the network carries a flat 5% Nexus fee, the same structure that applies across services and materials alike.

The Vendor Sales Fee

5% of every closed sale, split two ways: 4% goes to whoever hosts the customer relationship (typically the inspection company that referred the client to you), and 1% goes directly to Nexus. This is a real deduction from your sale, not an optional add-on — you keep the remaining 95%.

Example Sale	Your Net Revenue (95%)	4% Host	1% Nexus
$1,000 service (e.g. title/insurance)	$950.00	$40.00	$10.00
$2,500 materials order (e.g. flooring)	$2,375.00	$100.00	$25.00

This fee applies the same way whether you're a service vendor or a materials vendor — there is no separate rate for one versus the other.

What Nexus Actually Provides For That Fee

- Direct visibility inside inspection reports and the marketplace, right where a client's actual need is documented — a warm introduction, not a cold-call list.
- A real, vetted listing in the network's category directory, split clearly between Services and Materials so clients searching for what you offer can actually find you.

Vendor Partnership Agreements

Some vendor relationships (for example, a large insurance or alarm-monitoring partner) are structured as a formal partnership requiring admin approval before any client referral can be sent — this protects both the vendor's exclusivity and the client's consent, since real, explicit consent is required before any lead is shared with a vendor partner, consistent with regulated industries like home security. The 5% fee structure above applies to sales generated through these partnerships the same way it applies to any other vendor sale.

Verification

Vendor listings can be reviewed for real business verification before going public — a genuine trust signal for clients browsing the marketplace, distinguishing verified vendors from unverified ones.

This white paper is a plain-language summary prepared for Nexus Network onboarding. It is not a legal contract, not legal advice, and not a substitute for the actual member agreement, which will be reviewed by counsel before release. Where this document and *the final signed agreement differ, the signed agreement controls.*