

Contractor Compensation White Paper

The one fee that applies to every job, and how real, findings-based leads actually reach you.

What You Actually Earn, and How

As a Contractor in the Nexus Network, you receive real leads generated directly from real inspection findings — a homeowner or investor with a documented, specific repair need, not a cold lead.

The Referral Fee (the only deduction from your job)

Every closed job carries a flat 5% Nexus referral fee, split two ways: 1% goes to whoever originated your presence in the network, and 4% goes to whoever hosts the customer relationship (typically the inspection company that referred the job). You keep the remaining 95%.

Example Job	Your Net Revenue (95%)	1% Originator	4% Host
\$650 minor repair	\$617.50	\$6.50	\$26.00
\$45,000 renovation	\$42,750.00	\$450.00	\$1,800.00

There is no separate signup fee, subscription, or cost to join as a Contractor — the 5% only applies to jobs that actually close through the network.

How Jobs Reach You

- Every inspection report that surfaces a repair finding in your trade is a real opportunity for a direct referral.
- You quote and manage the job through your own CRM — Nexus doesn't insert itself into how you run the work.
- Payment for the referral fee is automatic once the job is marked closed — no invoicing Nexus separately.

Verification

If your trade requires state licensing (electrical, plumbing, HVAC, and several others), you'll be asked to verify your license through Michigan's LARA lookup tool before your listing goes public — a real, state-verified badge, not a self-reported claim. Trades that don't require state licensing (general handyman work, painting, and others) skip this step.

This white paper is a plain-language summary prepared for Nexus Network onboarding. It is not a legal contract, not legal advice, and not a substitute for the actual member agreement, which will be reviewed by counsel before release. Where this document and the final signed agreement differ, the signed agreement controls.