NEXUS NETWORK

Ambassador Compensation White Paper

How Ambassadors earn, how much, and the one situation where a licensed agent needs to know the rules apply differently.

What You Actually Earn, and How

As an Ambassador, you bring your existing relationships — agents you know, brokerage offices, your own network — into Nexus, and get paid on what that network generates going forward. You do not need a real estate license, a contractor's license, or any professional credential to become an Ambassador. Anyone can do this.

The Agent-Inspector Bonus (your primary earning mechanic)

When you recruit an agent (or a whole brokerage office) into the network, you earn **10% of the inspection fee** generated every time that agent's clients book an inspection with their designated inspector — for as long as the relationship stays active. This is calculated on the inspection fee itself, not on any downstream repair work.

Example	Inspection Fee	Your Gross Bonus (10%)
Single referred client	$450	$45.00
A 20-agent brokerage sending 15 inspections/month	$6,750 (monthly total)	$675.00

Note the important distinction: this bonus is calculated on the **inspection fee**, not on any contractor repair job that inspection might lead to. Contractor referral fees are a completely separate mechanic that pays the contractor's originator and host — not the Ambassador.

The Nexus Take (the second, different 10%)

Before your bonus reaches you, Nexus takes 10% of **that payout** — a separate calculation from the 10% above, applied to whatever you're about to be paid, from any source. On a $45.00 gross bonus, Nexus takes $4.50, and you receive $40.50 net. This same 10% cut applies universally to every Ambassador payout, regardless of which mechanic generated it.

Other ways your role generates income

- 5% of Nexus's own 1% PM-facilitation fee, when an agent you recruited acts as project manager on a client's renovation.
- No cap on how many agents or offices you can recruit, and no cost to start.

How Long Does This Keep Paying?

The relationship stays active on a genuine rolling 120-day window. Every qualifying order — placed by the agent, or by one of their clients — resets that clock. It only lapses on true, extended dormancy (120 days with no activity at all), and reactivating simply requires one new order. This is not a fixed, one-time referral fee; it is a standing relationship that keeps paying as long as it stays genuinely alive.

IF YOU ARE ALSO A LICENSED REAL ESTATE AGENT

There is one specific situation where your Agent-Inspector Bonus will not be paid, and it matters that you understand exactly when: if you are personally a licensed real estate agent, AND the transaction is your own client's deal (not another agent's client), AND that client's financing is a federally-backed mortgage loan (VA, FHA, or USDA), the bonus is automatically blocked on that specific transaction. This exists because federal law (RESPA Section 8) restricts a licensed real estate professional from receiving referral-tied compensation on their own client's federally-backed mortgage transaction. It does not apply to ordinary Ambassadors without a real estate license, and it does not apply to a licensed agent recruiting other agents whose clients are not their own. This guard is enforced automatically in the payout system itself — you do not need to self-police it.

Payment Method

Bonuses are paid via direct transfer to a connected Stripe account. You will need to connect a Stripe account before any bonus can be released — bonuses earned before you connect are held, not lost.
