

NEXUS NETWORK

Agent Compensation White Paper

What you earn as an agent in the network, and the one situation that applies only if you also take on an Ambassador role for your own clients.

What You Actually Earn, and How

As an Agent in the Nexus Network, your direct earning mechanic is the disclosed Project Management fee — there is no separate Nexus payment simply for referring your client to a Nexus-powered inspector.

Project Management Fee (your primary earning mechanic)

When you act as project manager on a client's post-purchase renovation, with the client's disclosed agreement, you set your own PM fee — between 5% and 20% of the project amount. This is entirely your own revenue; Nexus does not take a cut of it. Nexus separately charges its own 1% facilitation fee on the same project for enabling the PM arrangement — that comes out of the project cost structure, not out of your fee.

Example Project	Your PM Fee (10%)	Nexus Facilitation (1%, separate)
\$45,000 renovation	\$4,500.00	\$450.00

If You Also Want To Be An Ambassador

Some agents also choose to recruit other agents or brokerage offices into the network as an Ambassador — a separate role with its own compensation (10% of the inspection fees generated by agents you recruit). See the Ambassador White Paper for that mechanic in full.

IMPORTANT IF YOU ACT AS YOUR OWN AMBASSADOR

If you personally recruit yourself into the Ambassador role for your own client relationships, one specific restriction applies: on any transaction that is your own client's deal, where that client's financing is a federally-backed mortgage loan (VA, FHA, or USDA), the Ambassador bonus will not be paid on that transaction. This is a federal law restriction (RESPA Section 8) on licensed real estate professionals receiving referral-tied compensation on their own client's federally-backed transaction — it is enforced automatically in the payout system, not something you need to track yourself. It does not affect your own PM fee above, which is a disclosed fee for actual project management work, not a referral payment.

What Referring A Client Into The Network Gets You

- A pre-listing inspection that catches problems before a buyer's inspector does — smoother, faster closings.
- A vetted contractor network your client can use directly for any repairs the inspection surfaces.
- A real channel to stay involved with a client relationship between closings, not just at them.

This white paper is a plain-language summary prepared for Nexus Network onboarding. It is not a legal contract, not legal advice, and not a substitute for the actual member agreement, which will be reviewed by counsel before release. Where this document and the final signed agreement differ, the signed agreement controls.